

Tri-States AUTOMOTIVE WAREHOUSE, Inc.



February 17, 2005

Dr. Frank Sicardi, President
Coenco Inc.
3476 N. Hughmount Rd.
Fayetteville, AR 72704

Dear Frank,

Thought I would drop you a short note to give you an update on the Coenco Positive Air system you installed for us last winter.

We have gone through two winters and one very hot summer, and I've got to tell you we are 100% pleased with the performance of the system. Especially the summer season. For the first time in 31 years our people in the warehouse have not grumbled or threatened to quit because of the work conditions!

We had a 907,000 square foot Family Dollar distribution center and a Lowe's open since our installation. We lost one employee to Lowe's and none to Family Dollar. I am convinced your system had a great deal to do with our employee retention in that our work environment has improved 100%.

We can't thank you and your crew enough for a job well done!

Sincerely,

Walter W. Spence, Jr.
President

WWS/mb

3966 Old Cottdale Rd. 32448 • P.O. Box 5838 • Marianna, FL 32447 • (850) 526-2331

